25 Biggest U.S. Retailer’s Workers/CEOs 2017 Pay

In stores and fast-food outlets across the country, here's what typical employees and store managers earn and how their pay compares with compensation for top corporate executives.

25. YUM! Brands

Retail sales: $17.97 billion; based in Louisville, Kentucky. (You know the company as KFC, Pizza Hut and Taco Bell).

What typical jobs pay on average:
- Crew members, cashiers and cooks, $8 to $9/hour
- Shift manager, $29,000/year
- Assistant manager, $32,000 to $35,000/year
- Restaurant manager, $38,000 to $41,000/year

CEO pay: $12.4 million, 1,358 times median pay of $9,111/year

24. Verizon Wireless

Retail sales: $18.89 billion; based in New York

What typical jobs pay on average:
- Solutions specialist (sales rep), $13 to $15/hour
- Assistant retail store manager, $41,250/year
- General manager, $60,000/year

CEO pay: $17.9 million, 142 times median pay of $126,623/year
23. Kohl’s

Retail sales: $18.90 billion; based in Menomonee Falls, Wisconsin
What typical jobs pay on average:
- Sales associates and cashiers, $9/hour
- Department supervisor, $11/hour
- Area supervisor, $14/hour
- Assistant store manager, $52,000/year
- Store manager, $86,000/year
CEO pay: $11.3 million, 1,264 times median pay of $8,976/year

22. Rite Aid

Retail sales: $21.52 billion; based in Camp Hill, Pennsylvania
What typical jobs pay on average:
- Cashier, $9/hour
- Assistant store manager, $15/hour
- Pharmacist, $61/hour
- Store manager, $52,000/year
- District manager, $79,000/year
- Pharmacy manager, $126,000/year
CEO pay: $9.3 million, 287 times median pay of $32,471/year
21. Dollar Tree

Retail sales: $21.91 billion; based in Chesapeake, Virginia
What typical jobs pay on average:
- Cashier, $8/hour
- Assistant manager, $11/hour
- Store manager trainee, $41,300/year
- Store manager, $45,000/year
CEO pay: $8 million, 747 times median pay of $10,695/year

20. H-E-B

Retail sales: $21.94 billion; based in San Antonio, Texas (sometimes referred to as Texas’ favorite supermarket)
What typical jobs pay on average:
- Baggers, $9/hour
- Cashiers/checkers, $10 to $11/hour
- Overnight stocker, $12/hour
- Department manager, $53,600/year
- Store director, $77,200/year
CEO pay: Not available but the founder’s grandson Charles Butt and family are worth an estimated $10.7 billion by Forbes magazine.
19. Dollar General

Retail sales: $23.47 billion; based in Goodlettsville, Tennessee
What typical jobs pay on average:
- Sales associate, $8/hour
- Assistant store manager, $32,000/year
- Store manager, $40,150/year
CEO pay: $8.8 million, 658 times median pay of $13,387/year

18. Macy’s

Retail sales: $24.76 billion; based in Cincinnati
What typical jobs pay on average:
- Sales associate, $9/hour
- Beauty adviser, $11/hour
- Cosmetics counter manager, $15/hour
- Merchandise team manager, $58,000/year
- Store manager, $85,000/year
CEO pay: $11 million, 806 times median pay of $13,810/year
17. Aldi

Retail sales: $25.86 billion; based in Batavia, Illinois. (Aldi is an abbreviation of its German parent company Albrecht Diskont).

What typical jobs pay on average:
- Cashiers and retail sales associates, $12.41/hour
- Shift manager, $17/hour
- Store manager trainee, $50,000/year
- Store manager, $70,000/year

Note: Sister company Trader Joe’s pays crew members $13/hour and store managers $57,000/year.

CEO pay: Not available

16. TJX Companies

Retail sales: $27.40 billion; based in Framingham, Massachusetts. (Store brands include T.J. Maxx, Marshall’s, Home Goods and others).

What typical jobs pay on average:
- Sales and merchandise associates and cashiers, $9/hour
- Merchandise coordinator, $11/hour
- Assistant store manager, $56,000/year
- Store manager, $75,000/year

CEO pay: $16.9 million, 1,501 times median pay of $11,243/year
15. Publix Super Markets

Retail sales: $34.56 billion; based in Lakeland, Florida
What typical jobs pay on average:
- Baggerrs, $9/hour
- Clerks, cashiers, stockers, $9 to $10/hour
- Cake decorator, $12/hour
- Certified pharmacy technician, $13/hour
- Assistant produce manager, $45,000/year
- Deli manager, $54,000/year
- Grocery manager, $60,000/year
- Store manager, $81,700/year
- Pharmacist, $114,000/year
- Pharmacy manager, $121,000/year
CEO pay: $2.48 million; ratio unavailable

14. McDonald’s

Retail sales: $37.64 billion; based in Oak Brook, Illinois
What typical jobs pay on average:
- Cooks and cashiers, $8/hour
- Shift manager, $10/hour
- Department manager, $11/hour
- Assistant manager, $31,000 to $33,000/year
- General manager, $43,000/year
Note: Company-owned stores will start employees at $10/hour, McDonald’s says.
CEO pay: $21.8 million, 3,101 times median pay of $7,017/year
13. Best Buy

Retail sales: $38.59 billion; based in Richfield, Minnesota
What typical jobs pay on average:
- Sales associates, $10 to $11/hour
- Inventory specialists, $11/hour
- Geek Squad consultation agent, $12/hour
- General manager, $90,000/year
CEO pay: $16.8 million, 699 times median pay of $23,980/year

12. Apple Stores / iTunes

Retail sales: $38.60 billion; based in Cupertino, California
What typical jobs pay on average:
- Customer service advisers, $16/hour
- Technical service specialist, $17.90/hour
- Apple Genius, $21/hour
CEO pay: $12.8 million; ratio unavailable
11. Royal Ahold Delhaize USA

**Retail sales:** $43.20 billion; based in Carlisle, Pennsylvania (Supermarkets include Stop & Shop, Giant Carlisle, Giant Landover, Food Lion, Hannaford, and Peapod).

**What typical jobs pay on average:**
- Cashier, $8 to $9/hour
- Deli clerk, $10/hour
- Meat cutter, $28,000/year
- Bakery manager, $31,000/year
- Assistant store manager, $47,500/year
- Store manager, $61,000/year

**CEO pay:** $1.2 million base salary; ratio unavailable

10. Albertsons Companies

**Retail sales:** $59.72 billion; based in Boise, Idaho. (Eighteen grocery banners including Albertsons, Safeway, Vons, Jewel-Osco, Shaw’s, Acme, Tom Thumb, Randalls, United Supermarkets, Pavilions, Star Market and Carrs).

**What typical jobs pay on average:**
- Courtesy clerk, $9/hour
- Cashier, $10/hour
- Deli and bakery clerks, $11/hour
- Store director, $89,000/year
- Pharmacist, $121,000/year

**CEO pay:** $2 million base salary; ratio unavailable
9. Lowe’s Companies

Retail sales: $63.13 billion; based in Mooresville, North Carolina

What typical jobs pay on average:
- Customer service associate, $11/hour
- Head cashier, $14/hour
- Department manager, $18/hour
- Kitchen designer, $42,000/year
- Assistant store manager, $58,000/year
- Store manager, $88,000/year

CEO pay: $11.2 million, 469 times median pay of $23,905/year

8. Target

Retail sales: $71.88 billion; based in Minneapolis

What typical jobs pay on average:
- Cashiers, $9/hour
- Back room, sales and flow team members, $10/hour
- Team leader, $15/hour
- Executive team leader, $57,000/year
- Store manager, $108,000/year

Note: The company says it’s setting starting pay at $11/hour with the goal of raising that to $15/hour by the end of 2020.

CEO pay: $8.4 million, 408 times median pay of $20,581/year
7. CVS Health Corp.

Retail sales: $79.54 billion; based in Woonsocket, Rhode Island
What typical jobs pay on average:
- Cashiers, $9/hour
- Shift supervisors, $12/hour
- Pharmacist, $60/hour
- Assistant manager, $49,000/year
- Store manager, $58,000/year
Note: CVS says it plans to raise starting pay to $11/hour.
CEO pay: $12.2 million, 320 times median pay of $38,372/year

6. Walgreens

Retail sales: $82.75 billion; based in Deerfield, Illinois
What typical jobs pay on average:
- Customer service associate, $9/hour
- Certified pharmacy techs, $12/hour
- Pharmacist, $124,749/year
- Store manager, $65,000/year
CEO pay: $14.7 million; ratio unavailable
5. The Home Depot

Retail sales: $91.91 billion; based in Atlanta
What typical jobs pay on average:
- Cashiers, $10/hour
- Sales associates, $11/hour
- Department supervisors, $15/hour
- Store manager, $90,677/year
CEO pay: $11.6 million, 552 times median pay of $21,095/year

4. Costco

Retail sales: $93.08 billion; based in Issaquah, Washington
What typical jobs pay on average:
- Cashiers and stockers, $13 to $14/hour
- Certified pharmacy tech, $18/hour
- Tire installers, $14/hour
- Meat cutter, $21/hour
- Supervisor, $26/hour
- General manager, $111,760/year
Note: The company says its average pay is $22.50/hour.
CEO pay: $6.6 million; ratio unavailable
3. Amazon

Retail sales: $102.96 billion, based in Seattle

What typical jobs pay on average:
- Warehouse workers, $13/hour
- Top-level software development engineer, $116,000/year

Note: Amazon-owned Whole Foods pays $11 to $12/hour for cashiers and produce, bakery, grocery and other specialty team members.

CEO pay: $1.6 million, 59 times the median pay of $28,446/year

2. The Kroger Company

Retail sales: $115.89 billion; based in Cincinnati. (Operating 2,769 grocery stores under the names Kroger, Smith’s, Ralphs, Food4Less, Fry’s, Fred Meyer and others).

What typical jobs pay on average:
- Cashiers, front-end clerks and courtesy clerks, $8/hour
- Grocery clerks, $9/hour
- Store manager, $63,000/year

CEO pay: $11.5 million, 547 times the median pay $21,075/year
1. Walmart

Retail sales: $374.80 billion; based in Bentonville, Arkansas

What typical jobs pay on average:
- Part-time employees, $10.58/hour
- Full-time employees, $13.38/hour
- Department managers, $13/hour
- Store managers, $101,062/year

Note: Walmart says it’s setting starting pay at $11/hour with an eye toward raising it to $15 by 2020.

CEO pay: $22.8 million, 1,188 times the median pay of $19,177/year

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